



KONICA MINOLTA

GLOBAL BUSINESS
SERVICES

Global Business Services

Optimize your global print and
document-management strategies
with Konica Minolta



Giving Shape to Ideas



Benefit from a truly global partnership

The Konica Minolta Global Engagement Team can help you define and develop an efficient Managed Print Services (MPS) program with innovative workflow technologies. Using a collaborative discovery methodology, we will unlock value in your global print- and document-management strategies.

World-Class Service with our Global Support Center

Thanks to our established infrastructure, we can offer a world-class service program for your global business activities. Our Global Support Center provides a single point of contact for service and support, delivering consistent and efficient results, plus consolidated reporting and metrics by country and region as well as worldwide. By centralizing our customer care operations, we can provide both a regional and global support structure for your locations.

Konica Minolta Global Business Services can provide fully managed global print services, becoming an extension of your business and providing predictable, standardized processes that you can count on.

How You Benefit

- » Economic leverage of a global master agreement
- » Establishment of global organizational values and consistent delivery standards through our Global Business Services Program and our Global Support Center
- » Increased global performance through transparency and management of cost and risk

“As a global integrated company, we can serve you with a dedicated and passionate global enterprise team that often goes the extra mile, helping to shape new ideas—all to enable you to achieve your own goals.”

Ikuo Nakagawa

President, Konica Minolta Business Solutions Europe GmbH





Unlock value in your business operations

Konica Minolta Global Business Services combine consultancy with hardware and software implementation, developing improvements based on precise facts and figures. That's how we can guarantee cost reductions while implementing trouble-free processes. There are three pillars to our approach: Consult, Implement and Manage.





Consult

We analyze all your document workflow processes, including scanning, printing, archiving and outsourcing, in order to increase productivity and realize enterprise-wide cost savings. We can also help you optimize security for documents and devices, with multiple options for user authentication, account tracking, data encryption and network security. Based on a thorough understanding of your business challenges and strategic goals, we will customize the best solution for your organization.



Implement

We present a right-size document “fleet” for your actual business needs. You benefit from our innovative hardware line-up of bizhub digital multifunctional devices, widely recognized as one of the most advanced and comprehensive equipment lines in the industry. Konica Minolta bizhub solutions provide:

- » Sophisticated digital functionality
- » Networked productivity
- » Finishing power for on-demand production

bizhub, combined with our outstanding array of software solutions, can help you speed up your output, simplify your workflow and seamlessly integrate your document systems and business processes.



Manage

Konica Minolta can provide on-going management of your operation by keeping your equipment operating at peak performance, and implementing remote monitoring to reduce your administrative costs and free your IT staff to concentrate on business objectives. Your organization will profit from Konica Minolta initiatives that:

- » Minimize energy consumption
- » Reduce pollution
- » Recycle consumables effectively

And Konica Minolta will provide world-class support for your entire system, including automated meter reads, proactive maintenance and delivery of consumables, online training and more.

“Our vision is to create new value for your company that fosters growth and improves the cost effectiveness of data management on a global basis.”

Rick Taylor

President and COO

Konica Minolta Business Solutions, U.S.A., Inc.

Optimize workflow, enhance security and achieve your sustainability goals

Konica Minolta can help manage the proliferation of data and information within your organization with document capture and management applications for corporate environments with multifunctional printers. Our cloud and mobile document applications will meet the demands of a growing mobile workforce, and you can be assured that the highest possible security is always in place to protect your corporate data and sensitive information.

When you engage Konica Minolta as your strategic global partner, we can help you find solutions to drive down costs while maintaining high quality standards.

Safeguarding Your Data

Our IT and information security solutions are implemented in all of our multifunctional products, and we can help safeguard the confidentiality of your electronic information, whether data or documents.

We are committed to supporting your organization's sustainability goals by implementing the most environmentally friendly, document-related hardware and business workflows. In addition, we provide monitoring and assessment of environmental performance throughout the product lifecycle, and support your goals of minimal environmental impact in all operations.



“In diversified global cultures,
Konica Minolta will provide a
unified solution to each country
with appropriate local adaptation.”

Norihiko Oba

*General Manager, GMA Sales Division,
Marketing Headquarters*



Our Regions

Konica Minolta's Global Business Services (GBS) team is uniquely positioned with offices throughout Asia Pacific, Europe and the Americas. Our global team is supported through a comprehensive international network of direct offices, subsidiaries and distributors all over the world. A unified information platform and organizational structure across all our subsidiaries guarantee you identical, high-quality service in all countries and regions.

Visit www.globalbusiness.konicaminolta.com and learn how we can transform your business together!



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